



## Executive Bios



**Gary Clark**  
President, OneSolution  
Anaheim, California

Gary Clark serves as the President of OneSolution and has more than 35 years of experience as an Agency Principal, serving manufacturers selling in through channels of industrial distribution. Gary holds both a master's degree in Business Administration (MBA) and a bachelor's degree in Mechanical Engineering from California State University Long Beach in Long Beach, California. He also is a Certified Professional Manufacturers' Representative (CPMR).

"Ultimately, leadership is not about glorious crowning acts. It's about keeping your team focused on a goal and motivated to do their best to achieve it, especially when the stakes are high and the consequences really matter. It is about laying the groundwork for others' success, and then standing back and letting them shine."  
- Chris Hadfield, retired Canadian astronaut



**Jeff Fordham**  
CEO, OneSolution  
Alpharetta, Georgia

Jeff Fordham is the CEO of OneSolution and has more than 35 years of experience as an Agency Principal, serving manufacturers selling in through channels of industrial distribution. Jeff holds a bachelor's degree in Industrial Technologies from Louisiana State University in Baton Rouge, Louisiana. He also holds credentials as a Certified Professional Manufacturer's Representative (CPRM).

"A great leader's courage to fulfill his vision comes from passion, not position."  
- John C. Maxwell, American author, speaker, and pastor

## OneSolution

OneSolution is a manufacturer representation agency focused on the Industrial MRO, Safety, and Construction distribution channels. OneSolution has a team of over 70 experienced employees dedicated to providing sales, marketing, consulting, and training services to best-in-class Manufacturers while providing Distributors and End Users access to cost-savings, productivity and safety solutions.